

The Opportunity

DemandLink, Inc. is a rapidly growing software development firm with offices in Oregon and North Carolina. The company provides online consumer demand forecasts, replenishment, and BI tools to large online and big-box retailers and vendors Worldwide. Successful candidates must show a strong aptitude in retail analytics and understanding of analytic applications, with the ability to successfully manage corporate executive relationships. Competitive wage and benefits package including incentive bonus, employer matched 401k, health, vacation, dental, and maternity/paternity leave.

Job Title: V.P. of Analytics

General Overview:

This position will be focused on growth and maintenance of new and current corporate relationships, through our analytical product offerings and BI suite. A successful candidate will possess the necessary skills to enhance our current analytical offerings, and drive penetration into new market segments with new and existing products. Work involves identifying client needs, and working with executive management to create a sales and implementation solution for those needs.

Employee in this class applies appropriate ratio and statistical analysis to manage multiple sales and financial metrics. Work also includes working as a team member on broader or more complex projects, supporting marketing initiatives, effectively interfacing with technical and non-technical personnel within and across departments. Performs related work as required.

Education:

Bachelor's Degree in related field or 5 years of equivalent work experience in a similar position.

Specific Skills:

- Support senior leadership in development of overall corporate strategies related to BI product offerings.
- Work extensively with Business users to understand their needs and processes, delivering tactical and strategic solutions to add value through business intelligence.
- Collaborate directly with business units to define requirements and support various business initiatives and projects as it relates to dashboards, reporting and visualizations.
- Develop understanding of various data sources, analytical platforms, solutions, and trends in the marketplace relevant to the organization to ensure that client business requirements are satisfied.
- Advocating best business intelligence practices, including data manipulation and data visualization
- Interface and communicate business needs to IT development related to data warehouse, BI Stack, and upstream systems implementations.
- Proficient in sales and financial analysis techniques
- Advanced Excel skills- pivot tables, analysis toolpak, etc.
- Experience with database tools such as SQL Server and HP Vertica preferred.
- Working knowledge of database structures
- Strong detail orientation
- Excellent written and verbal communication.
- Motivated self-starter with excellent organizational and time management skills.
- Performs other duties as assigned.

Mental and physical requirements:

- Ability to dial, hear and respond to telephone or in-person inquiries and daily assignments.
- Ability to read, understand and carry out verbal and written instructions.
- Ability to move around the office with occasional lifting, bending and reaching.
- Ability to plan, organize and prioritize work.
- Ability to maintain and file documents.
- Ability to sit at a desk or computer terminal, writing, typing, keying and coding information.

Please provide cover letter and resume to accounting@demandlink.com